



LAW ASSOCIATION OF ZAMBIA

The **Law Association of Zambia** in conjunction with the **International Senior Lawyers Project**-based in USA is delighted to announce a four day training programme in **COMMERCIAL LAW** to be held from 12-15 July 2011 at Golfview Hotel Lusaka.

The Training is targeted for Legal Practitioners, Heads of Units and Divisions, Directors, Project Managers, Financial Managers/Controllers, Chief Executive Officers and Managers. Note that Legal Practitioners will accumulate CPD hours, updated training materials will be provided and certificates issued.

TOPICS

Session 1: Purpose and Outline of the Programme; Review of the Case Study; Overview of Business Law and the Role of the Business Lawyer

Session 2: Identifying the Optimal Form of the Enterprise.

Session 3: Understanding Business Financial Statements and Capitalization Options

Session 4: Rights and Obligations of Shareholders; Shareholder and Association Agreements.

Session 5: Basic Principles of Lending and Security; Loan Agreements

Session 6: Introduction to Corporate Governance: The Board of Directors; Fiduciary Obligations; the Company Lawyer's Legal and Ethical Obligations.

Session 7: Contracting for Goods & Services; Secured Transactions.

Session 8: Leasing Commercial Buildings and Equipment.

Session 9: Principles of Commercial Contract Structure and Drafting

Session 10: Business Legal Writing and Contract Drafting Workshop

Session 11: Contract Negotiation Workshop

Session 12: Overview of Mergers and Acquisitions; Introduction to Due Diligence

Session 13: Representations and Warranties, Indemnities and Disclosures

Session 14: Closing the Sale: Regulatory Compliance and Approvals; Shareholder and Lender Approvals; Closing Documents

TRAINING FEE: K2, 000,000.00 per person-(inclusive of training materials and meals). We kindly ask that you confirm your participation by making payment for the training **as soon as possible** to the Law Association of Zambia as we have limited seats available. The closing date for receipt of confirmation is 6th July 2011.

For booking, contact LAZ Secretariat, 1 Lagos Road, Rhodespark, Lusaka. Tell 252168, email: zamlaw@zamnet.zm or lazreception@coppernet.zm

Arshad A Dudhia
Convenor-CPD Committee