



LAW ASSOCIATION OF ZAMBIA

The **Law Association of Zambia** in conjunction with the **International Senior Lawyers Project**-based in USA is delighted to announce a three day training programme in **COMMERCIAL LAW** to be held from 1-3 September 2010 at Golfview Hotel Lusaka.

The Training is targeted for Legal Practitioners, HR Managers, Heads of Units and Divisions, Directors, Project Managers, Financial Managers/Controllers, Chief Executive Officers and Managers.

Note that Legal Practitioners will accumulate CPD hours, updated training materials will be provided and certificates issued.

TOPICS

Session 1: Purpose and Outline of the Programme; Review of the Case Study; Overview of Business Law and the Role of the Business Lawyer

Session 2: Identifying the Optimal Form of the Enterprise.

Session 3: Understanding Business Financial Statements and Capitalization Options

Session 4: Rights and Obligations of Shareholders; Shareholder and Association Agreements.

Session 5: Basic Principles of Lending and Security; Loan Agreements

Session 6: Introduction to Corporate Governance: The Board of Directors; Fiduciary Obligations; the Company Lawyer's Legal and Ethical Obligations.

Session 7: Contracting for Goods & Services; Secured Transactions.

Session 8: Leasing Commercial Buildings and Equipment.

Session 9: Principles of Commercial Contract Structure and Drafting

Session 10: Business Legal Writing and Contract Drafting Workshop

Session 11: Contract Negotiation Workshop

Session 12: Overview of Mergers and Acquisitions; Introduction to Due Diligence

Session 13: Representations and Warranties, Indemnities and Disclosures

Session 14: Closing the Sale: Regulatory Compliance and Approvals; Shareholder and Lender Approvals; Closing Documents

TRAINING FEE: K1, 800.00 per person-(inclusive of training materials and meals). We kindly ask that you confirm your participation by making payment for the training as soon as possible to the Law Association of Zambia as we have limited seats available.

The closing date for receipt of confirmation is 27 August 2010.

For booking, contact LAZ Secretariat, 1 Lagos Road, Rhodespark, Lusaka. Tell 252168, email: zamlaw@zamnet.zm or lazreception@coppernet.zm

Arshad A Dudhia
Convenor-CPD Committee